

Ask These 3 Questions to Transform Your Legal Practice in 2014

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You may have spent some time over the holiday break evaluating what worked and what didn't for your legal practice in 2013. Any successful business owner knows they always need to be doing something of value that will contribute to the success of their organization.

As you begin looking forward to 2014, ask yourself 3 simple questions that can get you on the right path to transforming your practice this year:

1. **1. What is the outcome I want?**

Keeping in mind the end game will help stop you from focusing too much on the bumps along the road. Getting distracted by problems instead of focusing on solutions keeps you stuck where you are.

2. **2. What stands in the way?**

Identifying obstacles and then finding ways to eliminate, avoid or neutralize those obstacles is fundamental to business success.

3. **3. Who has figured it out already?**

Successful people learn not only from their own mistakes, but also from the mistakes of others.

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National Law Review, Volume IV, Number 3

Source URL: <https://natlawreview.com/article/ask-these-3-questions-to-transform-your-legal-practice-2014>