

Driving the Deal: Collaborative Transformation Podcast

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In an environment of change and uncertainty, health and life sciences organizations are embracing new ways of engaging and working with partners from inside and outside the health sector through Collaborative Transformations. Increased competition from traditional and non-traditional health industry participants and the push towards affordable, equitable health care and improved patient experience have driven hospitals and health systems to consider alternative strategies to achieve success in the marketplace. In this podcast, McDermott's health and life sciences partners [Kerrin Slattery](#), [Dale Van Demark](#) and [Charlie Buck](#) discuss how the top market players are working to drive and deliver game-changing innovations and shape the future of health care through impactful deal making.

Key topics of discussion include:

- Today's unique collaborations and the trends to expect in 2019
- Major strategic imperatives and value propositions driving transaction activity in this space
- The impact of the regulatory landscape on 2019 dealmaking
- How health care companies can thrive in the face of new industry entrants
- Benefits and challenges facing hospitals and health systems during today's health care technology mini-boom

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